



ISO 9001 : 2015

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ISO 14001:2015 & ISO 45001 : 2018

CIN No : L32109MH1995PLC091107

February 09, 2022

To  
**BSE Limited**  
PJ Towers,  
Dalal Street  
Mumbai - 400001

**Re: Suyog Telematics Limited (537259)**

**Sub: Maharashtra State Road Development Corporation Limited (MSRDC) Clarification letter**

Dear Sir/ Madam,

We hereby enclosed Maharashtra State Road Development Corporation Limited (MSRDC) clarification letter.

Kindly take this on record.

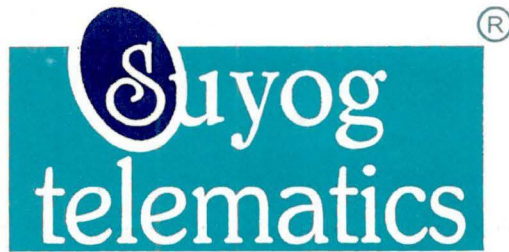
Thank you

**Yours faithfully**  
**For Suyog Telematics Limited**

  
**Rahul Kapur**  
**Company Secretary**



**Encl: as above**



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Date: 7<sup>th</sup> February 2022

To,

**Whomsoever it may concern,**

Of late you might have noticed that the news articles highlighting the plight of Mumbaikars as to 'how the commuters in Mumbai are greatly inconvenienced for want of mobile network on the flyovers on Mumbai roads including Bandra Worli Sea link" which are repeatedly appearing in the news papers. Also such news are finding place on social media also embroiling the name of Suyog Telematics Limited which was till now synonymous to provider of seamless mobile connectivity on the flyovers and Bandra Worli Sea Link of MSRDC, and hence we consider it necessary and imperative to bring the facts to your kind notice, to alley any misgivings about us on this accord.

We take pride in stating that we, Suyog Telematics Ltd happened to be the first in urging the MSRDC to avail a new stream of revenue by renting out space on fly overs and on Bandra Worli Sea Link. We also wanted that the MSRDC should appoint the concessionaire in a most transparent manner and also to auger revenue which was not noticed or conceived by the MSRDC till then.

The MSRDC therefore invited the public bids from the bidders. We happened to be the highest bidder. Therefore the MSRDC appointed us as a concessionaire for a period of 7 years. We happily extended a most satisfactory service to the commuters in general and to the mobile operators in particular.

After our concession period was over, the MSRDC did invite fresh bids again in 2016 to appoint the concessionaire for installation of BTS equipments on the poles over fly overs and on Bandra Worli Sea Link for the period 2017- 2021.

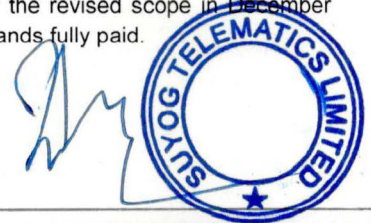
We offered the highest bid for providing BTS equipments on 321 poles on fly overs designated by the MSRDC. We received the letter of acceptance from the MSRDC and as per it's instructions we paid the one year rent in advance. Similarly the MSRDC had invited separate bids for Bandra Worli Sea Link .We happened to be the highest bidder for this work also. We paid the one year rent in advance to the MSRDC.

It was but natural for us to expect that on the fulfilment of conditions of tender the MSRDC would enter into a formal agreement with us. However all our expectations stood belied when the MSRDC started postponing the drawl of agreement on flimsy or no ground at all.

As we were there on the ground from the earlier period we continued to provide the services to the mobile operators despite the financial contretemps we faced due to non drawl of the formal agreement by the MSRDC which disabled us from enjoining any banking facility on account of non-availability and non-execution of any formal agreement by MSRDC.

As we are all aware that the year 2017 happened to be the year of meltdown for the mobile operators. In this unnatural year of mobile operations there ensued a turmoil faced by network providers in the aftermath of which only 3 telephone operators emerged as survivors whereas 4 faced extinction.

The very change in the scenario drastically reduced the requirement of sites to 254 poles only other than 35 poles on Bandra Worli Sea Link. The said change was on account of market situation for which we neither the MSRDC was in any way connected or responsible. We brought this fact to the notice of the MSRDC .After initial ho humming the MSRDC during it's meeting on 3<sup>rd</sup> March 2020 agreed to the revised number of the poles. Accordingly we have paid and cleared the agreed rental amounts fully as per the revised scope in December 2021 and as of now the rent for space on fly overs and Bandra Worli sea Link stands fully paid.



**MUMBAI (Reg) :** 41, Suyog Industrial Estate, 1st Floor, L.B.S. Marg, Vikhroli (W), Mumbai - 400 083. T : 022-2579 5516 / 49719053

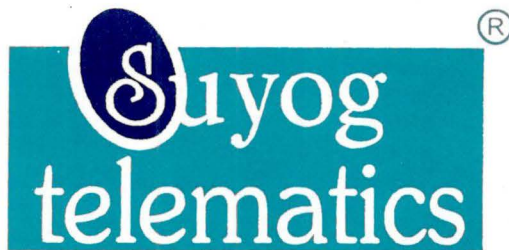
**LATUR :** Suyog Apartment, Behind Deshikendra High School, Signal Camp, Latur - 413 512. Off.: (02382) 243 459 / 243 456

Email : [sgl@suyogtelematics.com](mailto:sgl@suyogtelematics.com)

Website: [www.suyogtelematics.co.in](http://www.suyogtelematics.co.in)

GST No. 27AAFCS0334P2Z2





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It will not be out of place to mention that during the days of Corona pandemic we played our part with missionary zeal to keep the mobile connectivity intact without any disruptions, inspite the fact that MSRDC unlike many other Governmental authorities have not granted *suo moto* post Corona extensions of 6 months/1 year to the concessionaire, so as to avoid serious disruptions in the services. Though till today we have endeavoured to provide a seamless service to the mobile operators and to the MSRDC alike, for the reasons best known to it, the MSRDC unilaterally and for reasons best known to them have decided to disrupt mobile network by damaging all our equipment's.

However, at the desired quotient of expectations, MSRDC despite making such attempts thrice, till recent have failed to identify and appoint another any concessionaire. Even the recently appointed concessionaire is only for the period of 3 months. In the present scenario and covid situation, it would have appeared natural had the MSRDC asked us to continue rendering the services in the interest of mobile users of Mumbai, which surprisingly they did not comply, even when DIPA (Digital Infrastructure Provider Association) and COAI (Cellular Operator Association of India) made such repeated requests to the MSRDC but with no avail, as it seems MSRDC was not at all bothered about plight of Mumbaikars.

The MSRDC on one hand has highhandedly prevented us to continue rendering the services and on the other hand has failed to appoint another concessionaire for long term period for seamless mobile network. Resultantly the common man who is a mobile user is put to a great inconvenience and hardship.

We have purposely decided to write to you in detail so that there should be no misgivings about our role in this unfortunate episode.

We would most humbly state that we have always considered our assignment not only as a requirement of the profession but as an opportunity to serve the society better.

We thank you profusely for devoting your valuable time to go through our submission.

We thank you once again before we close.

Regards,  
Yours sincerely,

Suyog Telematics Limited



Copy To:

- Union Ministry of Communications Department of Telecommunications
- Respected Chief Minister Office, Maharashtra
- Respected Cabinet Minister, Urban Development & Public Works (Public Undertaking), Maharashtra Government
- Respected State Minister, Urban Development & Public Works (Public Undertaking), Maharashtra Government
- Respected Secretary, Chief Minister Office, Maharashtra
- Chief Secretary Office, Maharashtra
- Cellular Operator Association of India
- Digital Infrastructure Provider Association
- Bharti Airtel Limited
- Vodafone Idea Limited
- Reliance Jio

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